

**GENERAL SERVICES ADMINISTRATION
FEDERAL SUPPLY SERVICE
AUTHORIZED FEDERAL SUPPLY SCHEDULE PRICE LIST**

On-line access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic delivery order are available through GSA Advantage!, a menu-driven database system. The Internet address for GSA Advantage! is: <http://www.gsaadvantage.gov>

**WORLDWIDE FEDERAL SUPPLY SCHEDULE CONTRACT
Multiple Award Schedule (MAS)**

**Large Category F: Information
Technology**

CONTRACT NUMBER: 47QTCA18D007R

PERIOD COVERED BY CONTRACT:
February 28, 2023 – February 27, 2028

Total Resource Management, Inc.
5695 King Street, Suite 200
Alexandria, VA 22315
(P) 703-548-4285
(F) 703-548-3641
www.trmnet.com

Contractor's Administration

Point of Contact: Lori Wilkins
Point of Contact Phone: 703-548-4285
Point of Contact Email: lori.wilkins@trmnet.com

General Services Administration
Price list current as of Modification #PO-0015, effective 2/28/2023
Business Size: **Small**
UEI: **NC5JRS1252H6**

For more information on ordering from Federal Supply Schedules go to the GSA Schedules page at GSA.gov.

GSA AWARDED TERMS AND CONDITIONS TOTAL RESOURCE MANAGEMENT, INC.

1a. **TABLE OF AWARDED SPECIAL ITEM NUMBERS (SINs)**

SIN 611420: Training Courses
SIN 54151S: Information Technology Professional Services
OLM: Order-Level Materials (OLM)

1b. **LOWEST PRICED MODEL NUMBER AND PRICE FOR EACH SIN:**
See Pricelist attached.

1c. **HOURLY RATES (Services Only):** Refer to Pricelist

2. **MAXIMUM ORDER*:**

SIN 611420: \$250,000

SIN 54151S: \$500,000

*If the "best value" selection places your order over this Maximum Order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement; (2) offer the lowest price available under this contract; or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the Schedule contract in accordance with FAR 8.404

3. **MINIMUM ORDER:** \$100

4. **GEOGRAPHIC COVERAGE:** Domestic and Overseas Delivery. Overseas delivery is limited to Europe only.

5. **POINT(S) OF PRODUCTION:** 5695 King Street, Suite 200 Alexandria, VA 22314

6. **DISCOUNT FROM LIST PRICES:** Net GSA pricing is listed in the attached pricing table

7. **QUANTITY DISCOUNT(S):** None

8. **PROMPT PAYMENT TERMS:** 0%, Net 30 Days

9. **FOREIGN ITEMS:** None

10a. **TIME OF DELIVERY:** As negotiated between Contractor and Ordering Activity

10b. **EXPEDITED DELIVERY:** As negotiated between Contractor and Ordering Activity

10c. **OVERNIGHT AND 2-DAY DELIVERY:** As negotiated between Contractor and Ordering Activity

10d. **URGENT REQUIREMENTS:** Customers are encouraged to contact the contractor for the purpose of requesting accelerated delivery

11. **FOB POINT:** Destination

- 12a. **ORDERING ADDRESS:**
Total Resource Management, Inc.
5695 King Street, Suite 200
Alexandria, VA 22314
P: 703-548-4285
F: 703-548-3641
- 12b. **ORDERING PROCEDURES:** For supplies and services, the ordering procedures, information on Blanket Purchase Agreements (BPA's) are found in FAR 8.405-3
13. **PAYMENT ADDRESS:**
Total Resource Management, Inc.
Attention: Accounts Receivable
5695 King Street, Suite 200
Alexandria, VA 22314
14. **WARRANTY PROVISION:** N/A
15. **EXPORT PACKING CHARGES:** N/A
16. **TERMS AND CONDITIONS OF RENTAL, MAINTENANCE, AND REPAIR (if applicable).** N/A
17. **TERMS AND CONDITIONS OF INSTALLATION (IF APPLICABLE):** N/A
- 18a. **TERMS AND CONDITIONS OF REPAIR PARTS INDICATING DATE OF PARTS PRICE LISTS AND ANY DISCOUNTS FROM LIST PRICES (IF AVAILABLE):** N/A
- 18b. **TERMS AND CONDITIONS FOR ANY OTHER SERVICES (IF APPLICABLE):** N/A
19. **LIST OF SERVICE AND DISTRIBUTION POINTS (IF APPLICABLE):** N/A
20. **LIST OF PARTICIPATING DEALERS (IF APPLICABLE):** N/A
21. **PREVENTIVE MAINTENANCE (IF APPLICABLE):** N/A
- 22a. **SPECIAL ATTRIBUTES SUCH AS ENVIRONMENTAL ATTRIBUTES (e.g. recycled content, energy efficiency, and/or reduced pollutants):** N/A
- 22b. **Section 508 Compliance for EIT:** As applicable
23. **Unique Entity Identifier (UEI) number:** NC5JRSL252H6
24. **NOTIFICATION REGARDING REGISTRATION IN SYSTEM FOR AWARD MANAGEMENT (SAM) DATABASE:** Active in SAM. CAGE Code 1KYS9

Labor Category Descriptions

Commercial Job Title: **Senior Business Consultant**

Minimum/General Experience: Ten (10) years technical experience in an IT related field, such as infrastructure, engineering systems and/or asset management. Requires expertise in information architectures involving one or more enterprise client/server software systems.

Functional Responsibility: Manages the process of analyzing business and technology requirements and coordinates resources to design an IT architecture and/or build data models and working prototypes. Conducts feasibility studies to determine new or changed IT procedures or applications. Defines functional requirements and participates in system testing and implementation. Additional duties include reviewing systems for effectiveness of internal controls and integrity of data by analyzing processing flows, integration of external system interfaces, and internal subsystem modules; and recommending improvements in control techniques to comply with system reporting and disclosure standards.

Minimum Education: Bachelor's degree in engineering, mathematics, physical science, or computer science. Master's degree in engineering, mathematics, physical science, or computer science may count for three (3) years of experience. Fifteen (15) years' experience in IT system deployment or business analysis may be substituted for formal education.

Commercial Job Title: **Project Manager**

Minimum/General Experience: Ten (10) years technical experience in the area of systems integration, software engineering or project management. Requires extensive originality, ingenuity, independent judgment, and a sizable degree of self-direction and decision-making.

Functional Responsibility: Independently performs studies, evaluations, and recommendations and solutions to highly complex and important engineering or technical objectives. Works on complex application problems involving all phases of systems analysis to provide resolutions; provides technical and administrative direction for personnel performing IT related software development tasks, including review of work products for correctness, adherence to the design concept, and to user standards.

Minimum Education: Bachelor's degree in engineering, mathematics, physical science, or computer science. Master's degree in engineering, mathematics, physical science, or computer science may count for three (3) years of experience. Fifteen (15) years' experience in IT system development or deployment may be substituted for formal education.

Commercial Job Title: **Senior Maximo Consultant**

Minimum / General Experience: Requires four (4) years of working experience in software development, technical support, solutions deployment, or consulting of Computerized Maintenance Management Systems (CMMS), Enterprise Asset Management Solutions (EAM), or Enterprise Resource Planning Systems (ERP). Must have strong communication, presentation, organization, planning, and interpersonal skills necessary to work as a team member and as a liaison with customers. Proficient personal computer (PC) skills required. Must possess understanding of supply-chain management, procurement activities, maintenance, crafts, or industry specific business process. Must have general knowledge of Oracle or SQL Server database platforms and working knowledge of PC's, handheld devices, Microsoft Project, Excel, Word, Access, e-mail, and other software applications as required. Must be familiar with various client-server software, legacy systems, Internet technology, enterprise applications, and integration techniques and technology.

Functional Responsibility: May serve as a project lead, task lead, or customer liaison. Provides expert advice on product implementation, integration, enhancement, or other projects as applicable. Analyzes customer business requirements and application objectives, develops configuration design, functional,

and technical specifications to meet customer needs. Leads or participates in periodic status checks with customers and team to assess progress against plan. Works with appropriate personnel to estimate time frames, quantity, and skill set of resources required to successfully implement projects, and ensures that appropriate resources are assigned to the tasks defined. Serves as lead or assistant for workshop facilitator, system deployment, and system upgrades. Evaluates existing MAXIMO and other enterprise installations and recommends improvements.

Minimum Education: Bachelor's Degree in Business, Marketing, Engineering, Computer Science, or related field. Application or project management certification or seven (7) years relevant experience may be substituted for formal education.

Commercial Job Title: **Maximo Consultant**

Minimum/General Experience: Requires 18 months of working experience in development, tech support, or consulting for Computerized Maintenance Management Systems (CMMS), Enterprise Asset Management Solutions (EAM), or Enterprise Resource Planning (ERP) Systems. Must have strong communication, presentation, organization, planning, and interpersonal skills necessary to work as a team member and as a liaison with customers. Proficient personal computer (PC) skills required. Must have general knowledge of PC's, handheld devices, Microsoft Project, Excel, Word, Access, e-mail, and other software applications as required. General knowledge of data transfer tools and database platforms required.

Functional Responsibility: Analyzes, or assists in analyzing, customer business requirements and application objectives, develops or assists in developing designs to meet customer needs. Works with appropriate services manager or client services representative to estimate time frames, quantity, and skill set of resources required to successfully implement projects. Develops or assists in the development of project planning, incorporating all relevant variables. May conduct weekly status meetings with customers to determine progress against plan. Lead tasks and/or technical teams in the deployment of customer driven solutions.

Minimum Education: Bachelor's Degree in business, marketing, engineering, computer science or related field. Application or project management certification or four (4) years relevant experience may be substituted for formal education.

Commercial Job Title: **MAXIMO Analyst I**

Minimum/General Experience: Requires 3 months working with CMMS, departmental IT systems, or enterprise IT systems. Must have strong communication, presentation, organization, planning, and interpersonal skills necessary to work as a team member and as a liaison with customers. Proficient personal computer (PC) skills required. Must have general knowledge of PC's, handheld devices, Microsoft Project, Excel, Word, Access, e-mail, and other software applications as required.

Functional Responsibility: Assists in developing designs, application configuration, and/or application customization to meet customer needs. Attends weekly status meetings with customers to determine progress against plan. Attends weekly status meetings with customers to determine progress against plan. Assists with training. Edits manuals.

Minimum Education: High school diploma or GED.

Commercial Job Title: **MAXIMO Analyst II**

Minimum/General Experience: Requires 3 months working with CMMS, departmental IT systems, or enterprise IT systems. Must have strong communication, presentation, organization, planning, and interpersonal skills necessary to work as a team member and as a liaison with customers. Proficient

personal computer (PC) skills required. Must have general knowledge of PC's, handheld devices, Microsoft Project, Excel, Word, Access, e-mail, and other software applications as required.

Functional Responsibility: Assists in developing designs, application configuration, and/or application customization to meet customer needs. Attends weekly status meetings with customers to determine progress against plan. Assists with training. Edits manuals.

Minimum Education: Associate or Bachelor's Degree in business, marketing, engineering, computer science or related field. Three (3) years relevant experience may be substituted for formal education.

Commercial Job Title: **SENIOR MAXIMO CONSULTANT II**

Minimum/General Experience: Requires six (6) years of working experience in software development, technical support, solutions deployment, or consulting of Computerized Maintenance Management Systems (CMMS), Enterprise Asset Management Solutions (EAM), or Enterprise Resource Planning Systems (ERP). Must have strong communication, presentation, organization, planning, and interpersonal skills necessary to work as a team member and as a liaison with customers. Proficient personal computer (PC) skills required. Must possess understanding of supply-chain management, procurement activities, maintenance, crafts, or industry specific business process. Must have general knowledge of Oracle or SQL Server database platforms and data transfer tools and working knowledge of PC's, handheld devices, Microsoft Project, Excel, Word, Access, e-mail, and other software applications as required. Must be familiar with various client-server software, legacy systems, Internet technology, enterprise applications, and integration techniques and technology.

Functional Responsibility: May serve as a project lead, task lead, or customer liaison. Provides expert advice on product implementation, integration, enhancement, or other projects as applicable. Analyzes customer business requirements and application objectives, develops configuration design, functional, and technical specifications to meet customer needs. Leads or participates in periodic status checks with customers and team to assess progress against plan. Works with appropriate personnel to estimate time frames, quantity, and skill set of resources required to successfully implement projects, and ensures that appropriate resources are assigned to the tasks defined. Serves as lead or assistant for workshop facilitator, system deployment, and system upgrades. Evaluates existing Maximo and other enterprise installations and recommends improvements. General knowledge of data transfer tools and database platforms required. Creates and edits manuals. Assists with training.

Minimum Education: Bachelor's Degree in Business, Marketing, Engineering, Computer Science, or related field. Application or project management certification plus seven (7) years relevant experience may be substituted for formal education. Four (4) years relevant experience plus project management or application certification may be substituted for working experience.

Commercial Job Title: **SENIOR MAXIMO SYSTEM CONSULTANT**

Minimum/General Experience: Requires four (4) years of working experience in software development, technical support, solutions deployment, or consulting of Computerized Maintenance Management Systems (CMMS), Enterprise Asset Management Solutions (EAM), or Enterprise Resource Planning Systems (ERP). Must have strong communication, presentation, organization, planning, and interpersonal skills necessary to work as a team member and as a liaison with customers. Proficient personal computer (PC) skills required. Must possess understanding of supply-chain management, procurement activities, maintenance, crafts, or industry specific business process. Must have general knowledge of Oracle or SQL Server database platforms and data transfer tools and working knowledge of PC's, handheld devices, Microsoft Project, Excel, Word, Access, e-mail, and other software applications as required. Must be familiar with various client-server software, legacy systems, Internet technology, enterprise applications, and integration techniques and technology.

Functional Responsibility: Works with appropriate project manager or clients to estimate time frames, quantity, and skill set of resources required to successfully implement projects. Develops or assists in development of project planning, incorporating relevant variables. May conduct weekly status meetings with customers to determine progress against the Plan. Participates in development and refining of forecasts for the project and may serve as a task lead or execution lead. Leads workshops. Creates and edits reports.

Minimum Education: Bachelor's Degree in Business, Marketing, Engineering, Computer Science, or related field. Application or project management certification plus seven (7) years relevant experience may be substituted for formal education.

Commercial Job Title: **SENIOR PROJECT MANAGER**

Minimum/General Experience: Ten (10) years technical IT experience in systems integration, software engineering or project management. Utilizes extensive originality, ingenuity, independent judgment, and a sizable degree of self-direction and decision-making. Experience with multiple large scale projects.

Functional Responsibility: Independently performs studies, evaluations, and recommendations and solutions to highly complex and important engineering or technical objectives. Works on complex application problems involving all phases of systems analysis to provide resolutions; provides technical and administrative direction for personnel performing IT related software development tasks, including review of work products for correctness, adherence to the design concept, and to user standards. Conducts feasibility studies to determine new or changed IT procedures or applications. Defines functional requirements and participates in system testing and implementation. Planning, scheduling and staffing. Project controls and project accounting.

Minimum Education: Bachelor's degree in engineering, mathematics, physical science, or computer science. Master's degree in engineering, mathematics, physical science, or computer science counts for three (3) years of experience. Fifteen (15) years experience in IT system development or deployment may be substituted for formal education. PMP certification may be substituted for five (5) years of experience.

Commercial Job Title: **TECHNICAL PROJECT MANAGER**

Minimum/General Experience: Seven (7) years technical IT experience in systems integration, software engineering or project management. Utilizes extensive originality, ingenuity, independent judgment, and a sizable degree of self-direction and decision-making. Experience with multiple large scale projects.

Functional Responsibility: Independently performs studies, evaluations, and recommendations and solutions to highly complex and important engineering or technical objectives. Works on complex application problems involving all phases of systems analysis to provide resolutions; provides technical and administrative direction for personnel performing IT related software development tasks, including review of work products for correctness, adherence to the design concept, and to user standards. Conducts feasibility studies to determine new or changed IT procedures or applications. Defines functional requirements and participates in system testing and implementation. Planning, scheduling and staffing. Project controls and project accounting.

Minimum Education: Bachelor's degree in engineering, mathematics, physical science, or computer science. Master's degree in engineering, mathematics, physical science, or computer science counts for three (3) years of experience. Ten (10) years experience in IT system development or deployment may be substituted for formal education. PMP certification may be substituted for five (5) years of experience.

Awarded Pricelist

Professional Services

Labor Category	GSA Rate
Sr. Business Consultant	\$231.61
Project Manager	\$150.74
Senior Maximo Consultant	\$167.31
Maximo Consultant	\$156.85
MAXIMO Analyst I	\$106.40
MAXIMO Analyst II	\$124.13
Senior MAXIMO Consultant II	\$202.16
Senior MAXIMO System Consultant	\$155.16
Senior Project Manager	\$172.90
Technical Project Manager	\$150.73

Training

Product Number	Product Description	GSA Price
TRM-0090	RulesManager SE Training Course - 5 days at TRM office (1 thru 8 students @ \$4,000 ea; addnl students @ \$3,000 ea)	\$3,909.32
TRM-0091	RulesManager SE Training Course - 5 days at client site (one instructor; limit 8 students; one addnl instructor @ \$10,000 per block of addnl 1 thru 8 students; instructor travel extra)	\$14,659.95