



Maximo® Consulting Solutions

PUTTING THE TECHNOLOGY IN PLACE
FOR WORLD-CLASS ASSET MANAGEMENT

Will technology help you better manage your physical assets?

It should. The goal of implementing an enterprise asset management system like Maximo® is to use technology to enable better physical asset management, integrate information about your assets across several functions and support decision-making that drives bottom-line improvements.

Is this what happens? Often the complexity of this IT challenge garners all of the focus and the overall objective of enterprise asset management is lost. When you make an investment in an enterprise asset management system such as Maximo, you want results.

Total Resource Management not only has the specialized IT expertise to conquer the most complex IT challenges, but our comprehensive methods, framework and analytics enable our clients to transform their asset management capability.

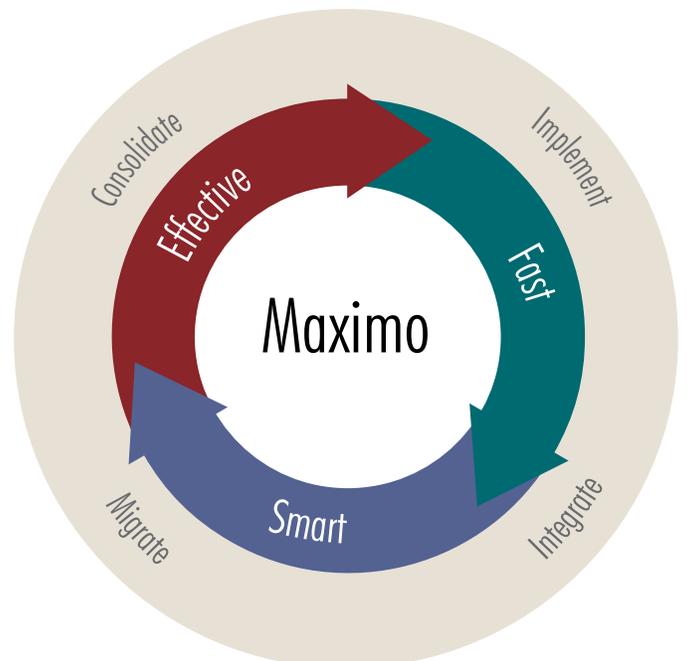
We articulate, configure and sustain architectures designed to manage the full life cycle of your organization's physical assets. Then we go one step further. Our analytics help measure the value of your company's investments in assets – allowing you to demonstrate the total value of your technology investments and build your business case for funding technology.

We Can Help Your Organization Improve its Capabilities

We are experts in deploying Maximo. Whether you're standing up Maximo for the first time, or implementing an

enhanced version, we keep you moving forward. No delays. No shut-downs. We migrate your company's systems seamlessly, moving forward at the speed of business.

We build your requirements right into the technology. We'll work with your team to define the requirements needed by



Lifecycle configuration management for increased return on investment

each of your organization's functional areas, then integrate them. It's a single system that works for everyone.

We understand business and business processes. Our clients represent a variety of industries – from the federal government to energy, and from municipal governments to transportation logistics. We bring a depth of business expertise that's impossible to find elsewhere.

We Can Help Your Organization Improve its Productivity

We understand that an organization is ever-evolving. We're able to manage change effectively because we start with a thorough understanding of your people, your processes and your technologies. We have a framework and developed methods that put change into context so that people understand why they're doing what they're doing.

We believe in a cyclical process of strategy, reconfiguration and optimization. We deploy your system correctly, the first time. Then we evaluate, looking for opportunities for continuous improvement.

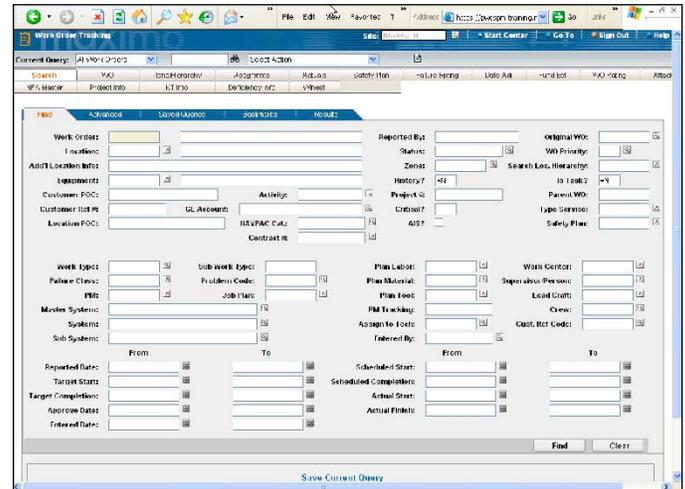
We Improve Your Competitive Advantage Through Integrated Asset Management

So many big technology projects seriously under-perform, with ballooning scopes and budgets, while missing the mark on delivering improved performance for the business. We believe that our integrated, comprehensive approach combined with our tools and methods are the keys to our success and help enable the technology to work for you.

We often use best practices from one industry and apply it to another in ways that give our clients ideas and opportunities they would never have by only looking to the "best practices" of their peers.

Setting the Standard for Mission-Driven Asset Performance

Since our founding in 1993, Total Resource Management has built the largest and most experienced Maximo implementation practice in the world. As we have helped our clients implement technology to better manage their assets, we realized that managing assets — all enterprise assets including physical, technology and human capital assets is one of the world's most challenging problems. Each of these asset systems must be integrated to successfully improve capabilities in even one area.



The Work Order Tracking application in Maximo

It is our mission to address integrated asset management from this perspective. We have acquired world-class thought leaders in physical asset management and technology asset management to build the framework, methods and analytics that can transform the performance of your enterprise assets and will link investments to value.

TRM has a long track record helping our clients successfully design and deploy asset management solutions across all asset classifications, private and public sectors, all major industries and around the globe.

About Total Resource Management

Total Resource Management (TRM) is focused on improving the asset and operational performance of organizations through the effective use of information technologies. TRM is an IBM Premier Business Partner with over fifteen years; experience delivering asset and service management solutions based upon IBM Maximo. TRM supports clients across a wide range of industries, including government, defense, cities, facilities, energy, utilities, transportation and life sciences. TRM is based in Alexandria, Virginia and has business centers across the U.S. For more information, visit www.trmnet.com or call 703-548-4285.